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TYPES OF PRESENTATIONS IN THE PROFESSIONAL ACTIVITY OF A LAWYER

The profession of a lawyer requires possession of not only professional skills in the field of jurisprudence, knowledge of the law and the ability to apply theoretical knowledge in practice in court, but also it requires skills such as the ability to represent oneself and one's client. In a developed society, for these purposes, lawyers are increasingly using certain types of presentations in their professional activities.

Today's legal presentations can include anything from high-definition videos to interactive digital exhibits, making them more engaging and memorable. However, with these advancements comes the challenge of staying abreast of the latest tools and techniques that can give a legal argument the cutting edge [1].

Despite the fact that an important component of a lawyer's work is representing the client's interests in court, his need to prepare a presentation begins long before this - at the stage of discussing the case with the client, presenting ways to solve the existing problem.

When a lawyer presents a case to their client, they typically provide a detailed overview of the legal situation at hand. This presentation may include such elements like:

Case Overview: the lawyer will explain the details of the case, including the legal issues involved, relevant laws, and potential outcomes.

Legal Strategy: The lawyer will discuss the strategy they plan to use in handling the case, such as negotiation, litigation, or alternative dispute resolution.

Strengths and Weaknesses: The lawyer will assess the strengths and weaknesses of the case, highlighting key points that may affect the outcome.

Options: The lawyer will outline the different options available to the client, such as settling out of court, going to trial, or seeking alternative resolutions.

Risks and Consequences: The lawyer will explain the potential risks involved in pursuing different courses of action and the potential consequences of each decision.

Timeline and Process: The lawyer will provide an overview of the legal process, including key milestones, deadlines, and expected timelines for resolution.

Costs and Fees: The lawyer will discuss the costs associated with legal representation, including fees, expenses, and payment arrangements.

Client's Role: The lawyer will clarify the client's role in the case, including providing necessary information, attending meetings or court appearances, and making decisions.

Summarizing, the lawyer's presentation aims to educate the client about their legal rights and options, empower them to make informed decisions, and work together to achieve the best possible outcome in the case.

After the parties have reached an agreement, the lawyer prepares for the court debate, where the outcome of the case will depend on his persuasiveness and awareness.

When a lawyer presents a case in a court, they follow specific procedures and guidelines to effectively advocate for their client. It begins with opening statements where the lawyer begins by delivering an opening statement, outlining the facts of the case, the legal issues involved, and the arguments they will present to support their client's position. After that goes the examination of witnesses: the lawyer questions witnesses called to testify, aiming to elicit relevant information that supports their case. This includes direct examination of their own witnesses and cross-examination of witnesses presented by the opposing party. The next part is the presentation of evidence: introducing exhibits and other evidence to support

their arguments, such as documents, photographs, or other materials that help prove their case. Throughout the trial, the lawyer makes legal arguments to the judge or jury, explaining how the law applies to the facts of the case and why their client should prevail. The lawyer may raise objections to evidence or testimony presented by the opposing party and respond to objections raised by the other side [2]. At the conclusion of the trial, the lawyer delivers a closing argument summarizing the evidence presented, highlighting key points that support their case, and persuasively advocating for a favorable outcome for their client. Before and during the trial, the lawyer also may submit legal briefs and motions to the court, outlining legal arguments, requesting specific actions from the court, or addressing procedural matters.

Throughout the presentation, the lawyer must adhere to professional standards of conduct, including respect for the court, opposing counsel, and all parties involved in the case. Overall, a lawyer's presentation in court is a strategic and persuasive effort to advocate for their client's interests, present evidence effectively, and navigate legal procedures to achieve a successful outcome in the case [3].

In conclusion, lawyer's ability of professional presentation has a huge impact on the outcome of a case and overall affects his success and demand in this area. With the development of modern technology, lawyer's presentations will also change, making their conclusions and work more structured to benefit their clients.

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